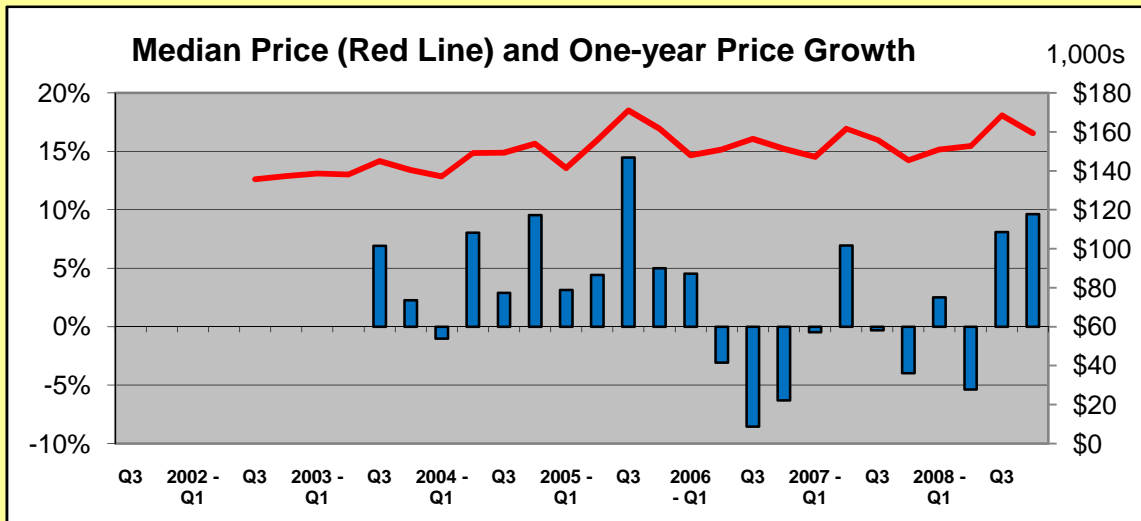


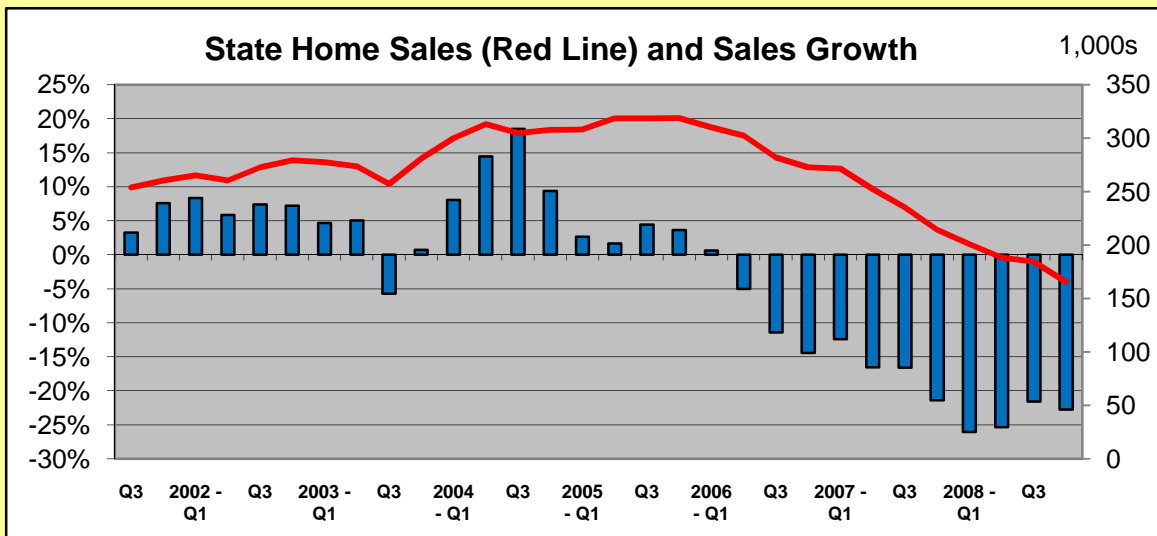


Bloomington-Normal Area Metro Market Report, Fourth Quarter 2008

Today's Market...



	Bloomington	U.S.	Local Trend
Price Activity			
Current Median Home Price (2008 - Q4)	\$159,300	\$180,800	
1-year Appreciation (2008 - Q4)	9.6%	-7.0%	Good for this metro area
3-year Appreciation (2008 - Q4)	-1.4%	-19.8%	Weak for this market
3-year (12-quarter) Housing Equity Gain	-\$2,200	-\$44,567	
7-year (28 q) Housing Equity Gain	\$10,100	-\$13,167	
9-year (36 q) Housing Equity Gain	NA	\$16,967	



Home Sales and Construction Growth	Illinois	U.S.	
*State Existing Home Sales (Q4)	-22.8%	-16.4%	Weak compared to local average

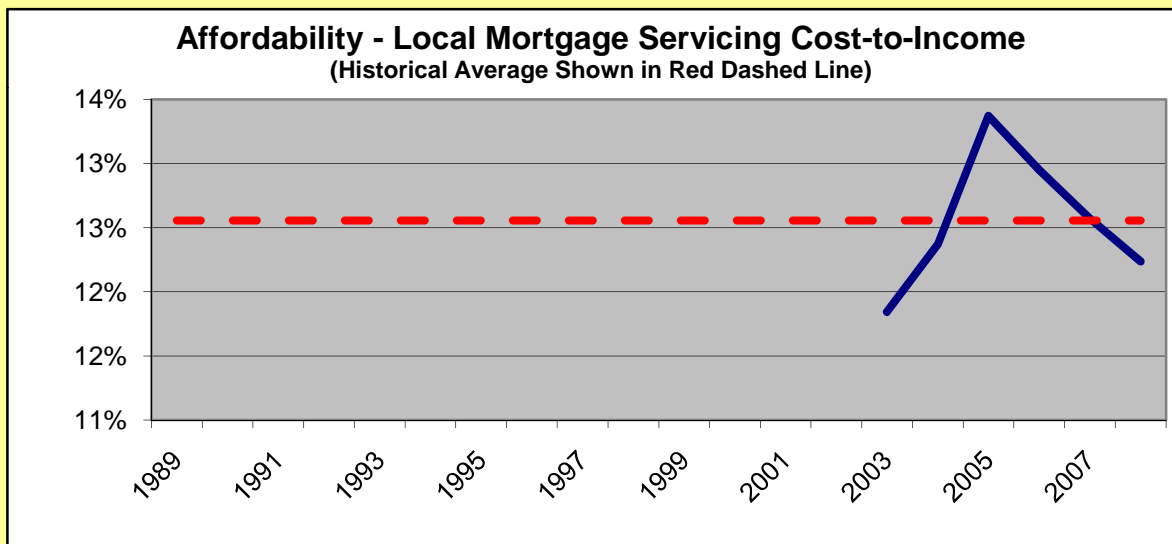
*versus same quarter, year-ago

Local Supply and Demand...

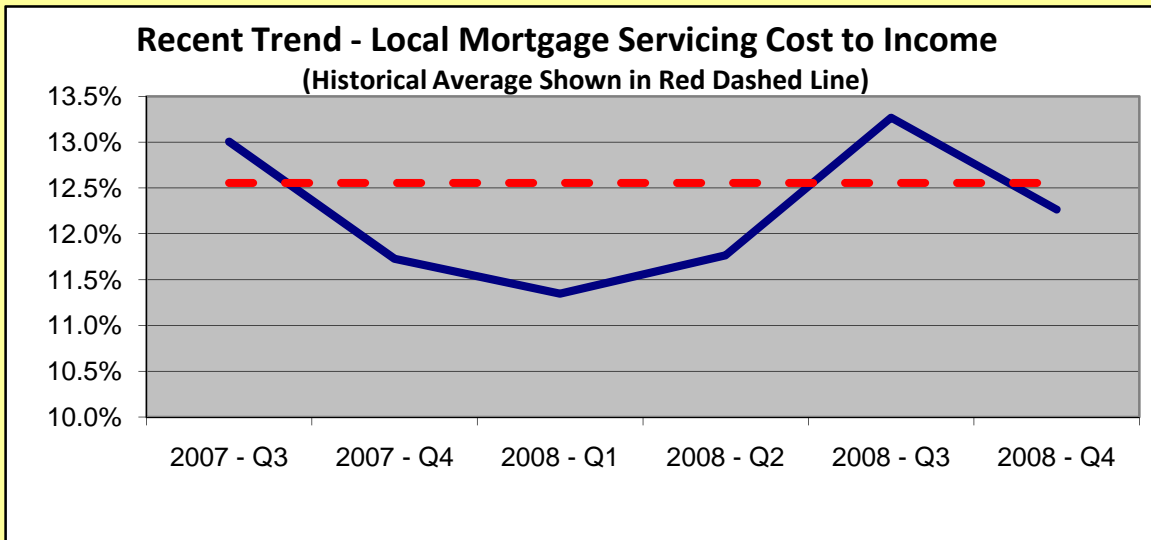
Local Economic Outlook	Bloomington	U.S.	
1-year Job Additions (2008 - Dec)	-600	Not Comparable	Soft for this market
3-year Job Additions (2008 - Dec)	1,300	Not Comparable	Weaker than local average
State Economic Activity Index	Illinois	U.S.	
12-month change (2008 - Dec)	-3.3%	-0.9%	Weak compared with nation
36-month change (2008 - Dec)	2.2%	4.5%	Respectable relative to the nation

Local Fundamentals	Bloomington	U.S.	
1-year (12 month) Job Growth Rate	-0.6%	-0.4%	Weak compared to other markets
3-year (36 month) Job Growth Rate	1.4%	2.5%	Weaker than most metro areas
1-year Job Gain to New Single-Family Homes	-1.5	0.0	Weak compared to the national average
3-year Job Gain to New Single-Family Homes	0.8	13.9	Weak compared to the nation
** Single-Family Housing Permits (2008 - Dec)	-25.9%	-41.3%	Respectable supply reduction

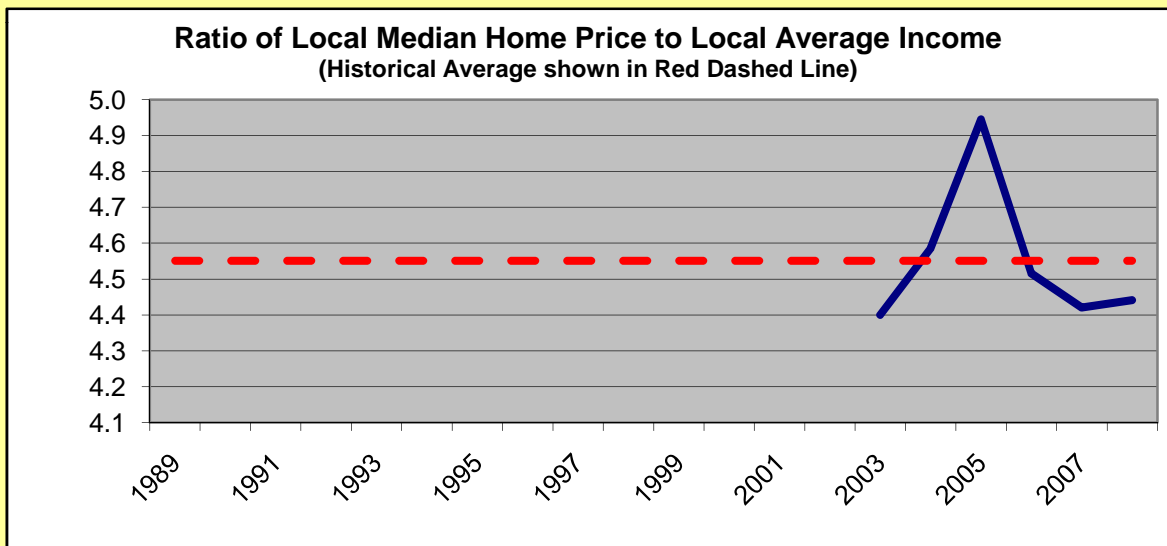
**Rolling 12-month sum vs. a year ago



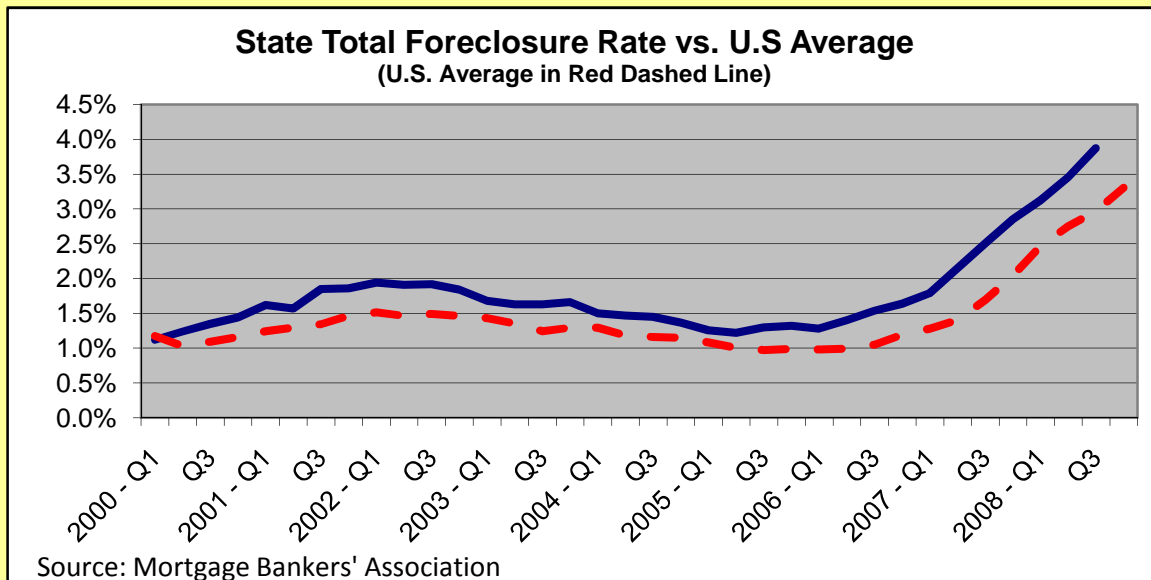
Monthly Mortgage Payment to Income	Bloomington	U.S.	
Ratio for all of 2008	12.3%	21.4%	Good local affordability
Ratio for 2008 - Q4	12.3%	20.6%	Improving and historically strong
Historical Local Average	12.6%	23.2%	Good relative to the nation



Median Home Price to Income	Bloomington	U.S.	
Ratio for 2008	4.3	7.4	Good Relative to Local History
Historical Local Average	4.6	7.2	Good Compared to Nation Average



Looking Deeper....



Monthly Market Data - October 2008	Bloomington	U.S.	
PRIME Market Share	93.5%	84.2%	Lower subprime exposure than average
SUBPRIME and Alt-A Market Share	6.5%	15.8%	Strong Compared to the Nation
TOTAL Foreclosure + REO Rate	0.5%	1.2%	There has been a large local increase versus a year ago
TOTAL Foreclosure + REO Rate (same period, 1-year earlier)	0.4%	0.5%	Compared to the national average, today's local rate is low
SUBPRIME Foreclosure + REO Rate	10.2%	14.0%	There has been a large local increase versus a year ago
SUBPRIME Foreclosure + REO Rate (same period, 1-year earlier)	7.3%	7.2%	The current local rate is high given the current U.S. average
ALT-A Foreclosure + REO Rate	1.2%	9.0%	Relatively little local increase versus a year ago
ALT-A Foreclosure + REO Rate (same period, 1-year earlier)	1.5%	2.5%	Today's local rate is low compared to the national average

Monthly Foreclosure data provided by First American CoreLogic, LoanPerformance data

The Mortgage Market

